

Leveraging Your Leadership

Are you looking for a way to leverage and build upon your leadership skills learned in *From The Laboratory To Leadership*? Are you an experienced manager who is ready to grow to your next level of success? Is it time to enhance your skill sets as a leader?

Leveraging Your Leadership focuses on core *leadership* skills including Vision, Strategic Thinking, Creativity, Influence and Decision Making. Through this highly experiential program, participants will gain tremendous insights into their current leadership aptitudes and will gain practical, application-oriented solutions for today's leadership challenges.

Program highlights include:

- Self awareness is key to an individual's ability to lead. Through the use of a leadership skills assessment or optional 360-degree feedback assessment, the participants will identify their strengths and development opportunities, enabling them to target their learning.
- There is nothing more powerful than learning if your *actual* behaviors align with your perceptions. Through a computer driven simulation, participants will demonstrate their ability to make go/no go decisions under intense time constraints, identify business opportunities by leveraging their intellectual property, build effective teams that deliver results on time with high levels of quality and ultimately deliver a product that meets regulatory requirements while supporting tremendous profitability for the company.
- Creating a vision, whether it be for a company, team or individual project is a key leadership skill. A process for creating a compelling vision statement that is owned and committed to by all is taught in this program.
- As individuals move from thinking as a manager to becoming a leader, strategic thinking becomes a vital skill. Participants will learn how to move from traditional tactical thinking to strategic thinking, dramatically impacting the organization's success.
- Influencing others is a leadership skill that is critical in a team based environment. Often times as a leader, one may find they don't have the authority, but bear the responsibility for the success of a key project, department or division. Whether you are negotiating for resources, influencing the direction of a project or selling the entire organization on your vision for the future, your ability to influence is key to your success.
- Inspiring creativity that results in productive and useful change is often times the difference between those companies who succeed and those who don't. Participants will learn how to eliminate the "creativity killers", identify the key questions to ask to spark quantum leap thinking and effectively utilize these ideas to successfully drive healthy change in your organization.
- Understanding where a team lies in its' development, as well as, observing and interpreting team dynamics are two skills every leader needs to possess. Through a team exercise, participants will have the opportunity to test their leadership skills and the skills of their team, continually making adjustments in an effort to achieve monumental success.

Target Audience

- Graduates of the *From The Laboratory To Leadership* program or experienced managers.
- Individuals from the life sciences who are currently in a leadership role or are positioned for advancement to a leadership position.