

VIRTUAL PROGRAM OFFERINGS



Do you have a minute? Ninety minutes? A half day? A full day?

We know you are committed to your ongoing success as a leader, manager, team member, or individual contributor. Sometimes it's just about finding the right content that can be delivered how and where you need it.

Having developed over 6500 scientific leaders from the world's most innovative life science companies over the past 30 years, we get it. That's why we have reviewed our extensive library of content and carefully selected some of our most popular and relevant topics to share with you virtually. But virtual doesn't mean boring. Using Zoom's live meeting format, we have been able to bring all the dynamic learning, fun, and relationship building that we are known for, delivered from our living rooms to yours. And, with class sizes limited to 20 participants, you will have all the support you need to achieve great success. Whether you are an individual looking to take your skills to the next level, or you are seeking a customized, dedicated session for your organization, we have what you need. Take a look, find the fit, and give us a call. We are ready to help.

PROGRAMS TO MEET TODAY'S CHALLENGES

Meeting Management in a Virtual World

60 Minutes

Do you find yourself Zooming 8 hours a day, both figuratively and literally? Learn how to most effectively manage dynamic, interactive, and efficient meetings in the virtual world.

Priority Management

60 Minutes

Feeling overwhelmed while trying to do it all from home? You will identify your highest payoff activities and create strategies to get it all done (while making sure the kids, dogs and plants get fed!).

Building High Performance Virtual Teams

90 Minutes

Teaming isn't easy. Doing it virtually is even harder. Learn how to identify your team's stage of development so you can dial into your leadership style to meet their needs and take them to their next stage of success in this time of working remotely.

Communicating, Coaching and Feedback

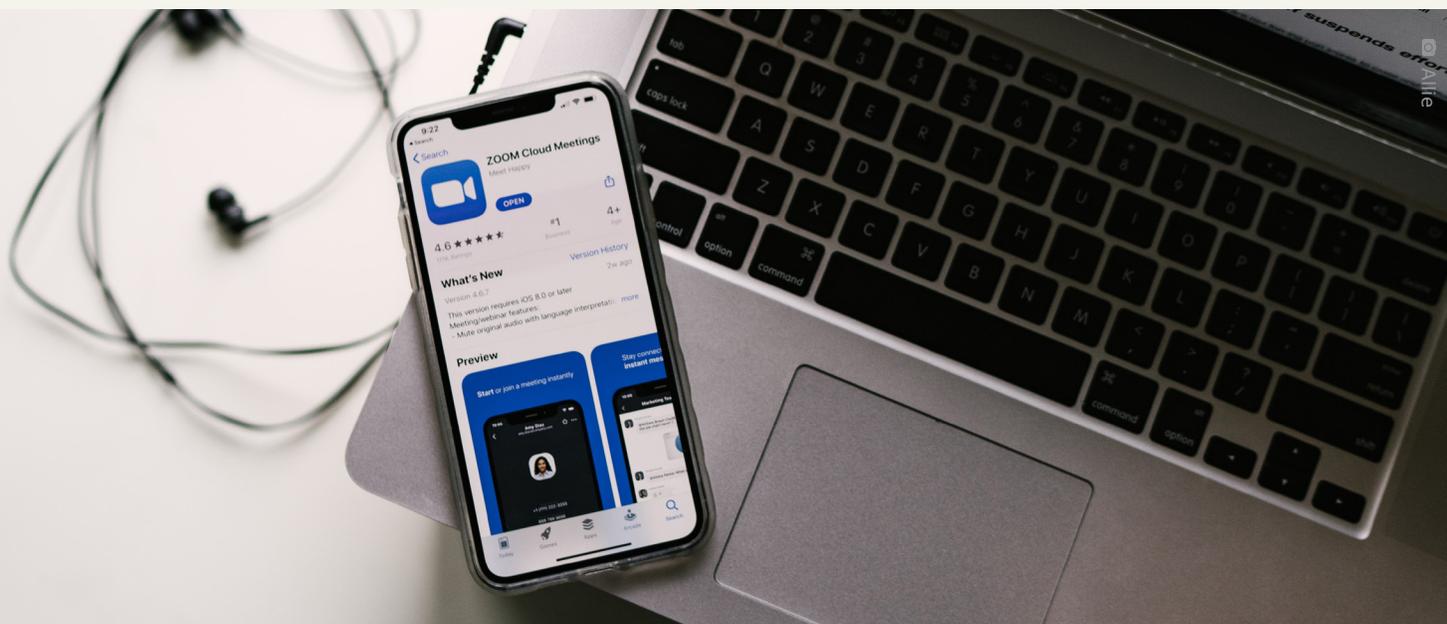
90 Minutes

Ongoing communication, coaching, and feedback with employees and teammates has never been more critical as we continue to work hard to meet goals and objectives in a remote work environment. Ensure your employees and team stay on track while coaching and communicating with empathy and understanding.

Interviewing and Selecting Top Performers

Two, 60 Minute Modules

Whether you are in the process of interviewing new candidates or have some downtime and want to make sure you are ready and can hit the ground running when you return to your office or lab, this program is for you. Divided into two sub-programs, the first hour is designed for hiring managers to address all aspects of interview design, including creating the candidate profile and selecting the right interview team. The second hour is for the entire interview team and focuses on designing great questions and conducting interviews that result in selecting the right candidate.



CREATING, COMMUNICATING, AND LEADING

Emotional Intelligence

2.5 Hours

There has never been a greater need for self-awareness, social expertness, and empathy. Using a validated EQ instrument, you will identify your strengths and opportunities when it comes to your emotional intelligence and then create strategies to become a more impactful leader. Strong relationships are built and performance will soar.

Understanding Personality Preferences

3 Hours

Socrates said, "know thy self." Through the use of the Myers Briggs Type Indicator, you will gain insights into what keeps you energized, as well as how you take in information, make decisions, and like to work, enabling you to remain energized and productive through these challenging times. As the result of your understanding of different personality types, you will learn strategies for motivating others, managing change and uncertainty, and ensuring the team remains strong, all while making significant progress on your goals.

OUR SIGNATURE PROGRAMS

Leadership EDGE for Women

Seven Topic Options, 6 Hours Each

Now is the time to strengthen both your skills and network. Join a group of phenomenal leaders as you select from a curated series of topics specifically designed to empower women leaders, enabling you to excel within your company, develop your authentic leadership style, gain support, skills and tools, and elevate your success.

From the Laboratory to Leadership

Eight, 3 Hour Sessions or Four, Full Day Sessions

New to managing in a life science environment or wanting to strengthen your skills? Gain greater confidence and competence as you build your management toolkit through your participation in 11 modules focused on core competencies and hundreds of tools and strategies. You will build strong peer relationships and the chance to apply your skills immediately as you utilize your company and teammates as your learning laboratory.

EXECUTIVE EXCELLENCE

FOR HR LEADERS

Leading Through Uncertain Times

60-90 Minute Round Table Discussions

As HR leaders, you and your entire organization are facing unprecedented challenges in responding to the novel coronavirus outbreak. As organizations have begun to settle into the current circumstances, it is now time to prepare to lead your organizations through the challenges that lay ahead, while supporting a safe and productive work environment. Join these dynamic round table discussions to learn about the skills you can lean into during these times, reflect upon best practices, and gain new strategies for success.

Tips For The Times

1 Minute

The Leadership Edge has tapped into our phenomenal team of experts to amass a compilation of resources including one minute "Tips For The Times," articles and resources to support you and your entire organization through these times. Give us a call and we will send you what you need. 858-454-6540, ext. 205.

FOR EXECUTIVES

Executive Thought Partner

Customized to Meet Your Needs

For 30 years we have served as a confidential thought partner to the executives of the world's most innovative life science companies. These are unprecedented times that are pushing even the most seasoned executives to feel uncertain in a time where people are needing clear, thoughtful, and empathetic leadership. We are here to help, whether that's a one-hour Zoom meeting or an on-going coaching relationship.



CUSTOM PROGRAMS

Executive & High Potential Coaching

Customized to Meet Your Needs

Focused, customized, and results-oriented describes our executive coaching process. Need a thought partner? We are here. Need to expand your leadership toolkit? We can leverage our nearly 30 years of curriculum development as we partner with you to achieve your next level of success.

Customized, In-house Programs

Customized to Meet Your Needs

We know that no two companies are alike. That's why we partner with you to determine the best way to meet your needs and deliver on your desired outcomes. Do you want a virtual program delivered as a dedicated session for your organization? No problem. You don't see what you are looking for? We are happy to partner with you to provide a custom solution. We have 30 years of resources and knowledge to accelerate your performance.

SCHEDULE AND
REGISTRATION

I WANT TO LEARN MORE