



In partnership with CLSI, The Leadership Edge is offering Leadership EDGE for Women program. Our curriculum develops each emerging leader by empowering women in your organization to get the EDGE, enabling them to excel within their companies, develop their authentic leadership style, gain support, skills, and tools, and elevate their success. Themes include networking for success, developing an executive presence, leveraging emotional intelligence, and vision as a leadership tool.

## **Networking for Success: November 2, 2020**

Strategically building a network that can accelerate your career requires planning, commitment, and a little bravado. Learn how to strategically build a comprehensive network, maximize your network and relationships, and gain the skills and tools to successfully build and nurture lasting professional relationships.

## **Vision as a Leadership Tool: February 1, 2021**

While female executives have outscored their male counterparts in many critical leadership competencies, they have also been perceived to lack strategic perspective and to be less “visionary” than men. Learn what it means to be visionary in the life sciences industry, enhance your strategic thinking skills, and participate in lively discussions on how women can leverage their unique skills and competencies to demonstrate vision and strategic thinking.

## **Executive Presence for Women in Life Sciences: March 1, 2021**

Executive presence is the unique combination of what you bring to the table, what to do at the moment, and how you need to show up. Explore the various traits and behaviors that enhance a leader’s presence in the life sciences industry, understand how character, substance, and style affect a leader’s presence, and gain clarity on personal presence in three key areas: physical, communication and emotional presence.

## **Communication and Influence for Impact: April 5, 2021**

Effective communication is key to persuasion, motivation, and information sharing. Learn how to successfully influence others, reduce conflict, and improve the performance of others by recognizing and respecting communication preferences; explore gender-specific communication strengths and opportunities; uncover obstacles that may prevent successful communication from occurring, and develop a roadmap for improved communication and greater influence.



## **Emotional Intelligence: May 3, 2021**

When it comes to professional and personal success, emotional intelligence is as important as one's intellectual ability. Develop an understanding of what emotional intelligence is and how it impacts business and leadership effectiveness, discover personal strengths, opportunities, and roadblocks to demonstrating higher emotional intelligence, and learn how to manage conflict as a means of building stronger relationships

## **Identifying Your Authentic Leadership Style: Date TBD, 2021**

Explore important leadership questions such as; How do I portray competence and confidence while maintaining a style that is organically true to who I am at my core? How can I be assertive without coming across as aggressive? What are my leadership philosophies? How do my leadership choices impact the performance of others?

## **Finding Your Niche for Career Success: Date TBD, 2021**

Today's professionals need to master career development strategies to maximize their impact on the organization and reach professional fulfillment. Learn how to actively pinpoint opportunities, select mentors, secure stretch assignments, and build a flexible career development plan that accommodates shifting business and personal needs.